

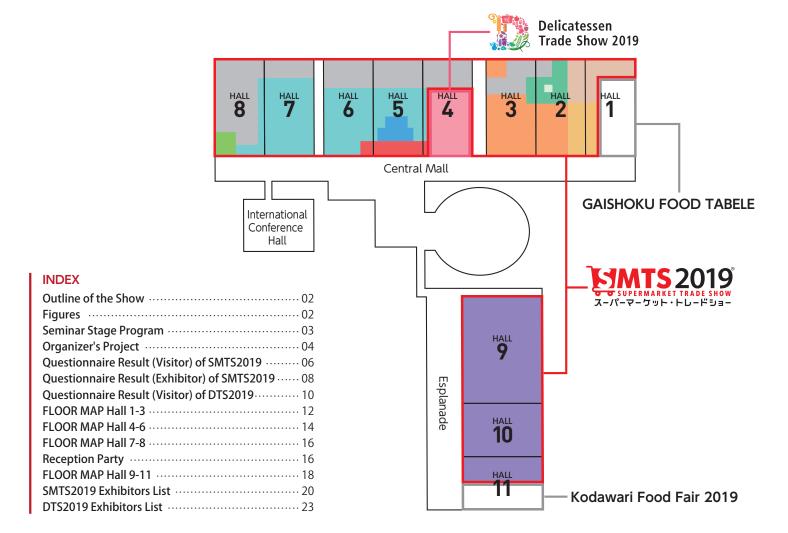
SUPERMARKET TRADE SHOW スーパーマーケット・トレードショー



SHOW REPORT

Pate February 13(Wed.), 14(Thu.), 15(Fri.), 2019

Venue Makuhari Messe, Japan



The starting point of the food business!

Under one big theme, 4 trade shows crossing borders in the retail, ready meals and food service industries

FI FOOD TABLE in JAPAN 2019

FOOD TABLE JAPAN was held for the purpose of exchanging information with other participants and exhibitors from different industries, bringing potential partnership, networking and sharing-trend for new business chances. It was consist of Supermarket Trade Show2019 (SMTS2019), Delicatessen Trade Show2019 (DTS2019) and two other shows at Makuhari Messe.

Registered Visitors
88,412

(for all 4 shows)

Date	Weather	Number of Visitors
Feb.13(Wed.)	Cloudy	28,182
Feb.14(Thu.)	Sunny	32,595
Feb.15(Fri.)	Snow followed by clouds	27,635



Outline of the Show

Title: The 53 rd Supermarket Trade Show 2019

Abbreviation: SMTS2019

Date: February 13(Wed.), 14(Thu.), 15(Fri.), 2019 (for 3 days) 10:00a.m.-5:00p.m. (10:00a.m.-4:00p.m. on the last day)

Venue: Makuhari Messe (Japan)
Admission: JPY5,000(incl.tax)

* Only charged to visitors without invitation tickets

Events: Speech Sessions, Seminars, Reception Party etc.
Organizer: National Supermarket Association of Japan

Official Supporters: Ministry of Economy, Trade and Industry / Ministry of Agriculture, Forestry and Fisheries / Ministry of Health, Labor and Welfare /

The Tokyo Chamber of Commerce and Industry / Agricultural Trade Office, The Embassy of the United States of America / Embassy of Italy Trade Promotion Section / Embassy of Canada / Economic and Commercial Office, Embassy of Spain / Office of Commercial Affairs, Royal Thai Embassy / the Royal Danish Embassy / New Zealand Trade and Enterprise /

French Embassy - Business France Japan Office / Embassy of Belgium / POLÍSM INVESTMENT & TRADE AGENCY TOKYO OFFICE / Embassy of Malaysia, Tokyo / Economic Division, Embassy of the Republic of South Africa / Trade Commission of Mexico in Japan /

Trade only

Taiwan Trade Center, Tokyo / Food Marketing Institute Japan

Concurrent Show: The 14th Kodawari Food Fair 2019

Delicatessen Trade Show 2019 GAISHOKU FOOD TABLE 2019

Figures of SMTS2019

Exhibitors

2,176 companies/organizations

Booths

3,568 booths

Overseas Exhibitors: 150 companies, 176 booths from 20 countries and regions

Under 18 not



Outline of the Show

Title: Delicatessen Trade Show 2019

Abbreviation: DTS2019

Date: February 13(Wed.), 14(Thu.), 15(Fri.), 2019 (for 3 days) 10:00a.m.-5:00p.m. (10:00a.m.-4:00p.m. on the last day)

Venue: 4 Hall at Makuhari Messe (Japan)

Organizer: National Supermarket Association of Japan

Admission: JPY5,000(incl.tax)

* Only charged to visitors without invitation tickets

"Bento and Prepared Meal Awards"-Award ceremony & Lecture, New discovery of deliciousness"Our shop's signature

dish-Japanese-style rolled omelet (dashimaki tamago)" taste comparison stand, Reception Party etc.

Concurrent Show: The 53rd Supermarket Trade Show 2019

The 14th Kodawari Food Fair 2019 GAISHOKU FOOD TABLE 2019

Figures of DTS2019

Exhibitors

Events:

75 companies/organizations

Booths

236 booths

Under 18 not allowed to enter

Seminar Stage Program •

Hall 8

Seats:250

Multilingual

Admission **free**

February.13(Wed.)

10:10a.m.~11:20a.m. SMTS Speaks

"Impermanence in the Field of Distribution"

Speaker Kiyoshi Yokoyama

Chairman, National Supermarket Association of Japan CEO, ARCS COMPANY, LIMITED

11:40a.m.~2:00p.m. SMTS & Nikkei Innovation Forum

Exploring the Creation of Business Opportunities, Discussing Innovation in the Food Distribution Industry

Yo Tanaka Senior Staff Write Nikkei Inc.



Panelists Megumi Ushikubo
Generation/Trend critic Marketeer/CEO, Infinity inc.

Masahiro Matsuoka

Co-president/Frontier Management Inc.

Akira Otsuka

Program Director/Retail Management Program of Japan Cornell University/Facilitator, Future Store "NOW" Promotion Council

11:30a.m.~12:30p.m. Panel Discasstion

Executive Officer, Director of Buiness Promotion

Part 2 Supermarket White Paper 2019

What is the Vision of Future Relationship

Building with Customers in Supermarkets?

2:30p.m.~4:10p.m. Delicatessen Trade Show 2019 Organizer's Project Part 1 Bento and Prepared Meal **Awards Ceremony**

Presenter

Yukio Yamori

Chairperson, Bento and Prepared Meal Awards Executive committee Professor, Mukogawa Women's University Director, Institute for World Health Development



Part 2 Lecture- Delicatessen Study

1:00p.m.~3:10p.m. Lecture

"Next boom in half a year! Delicatessen product development report"

Hiromi Hayashi

Principal, Japan Foodservice Specialty School



February.14(Thu.)

10:20a.m.~11:20a.m. Lecture

Part 1 Supermarket White Paper 2019 Supermarket Industry in 2019

Institutional changes and amendments to the laws surrounding the industry

Speaker

Yasuhiro Shimahara

market Association of Japan

Consumption trends as seen by macro/micro data

Yoshiyuki Nakazono

Associate Professor, Yokohama City University

Summary and future outlook

Speaker

Shigeaki Niitsu

Professor, Takachiho University Graduate School

Guest

Yuichiro Mori

Director of Business Policy Dept., CCC Marketing Co.,Ltd.



Panelists

Panelists

Panelists

Takashi Kon

Dept., INTAGE Inc.

Ryu Kamimoto

Kuninobu Nakaoka

Moderator Makoto Muto Managing Executive Officer, Bell Marketing Service, Inc.





Productivity improvement study meeting "Case Presentation of Quality Improvement at Supermarkets"

Presentation of operation improvement etc. by quality improvement project members (Member of National Supermarket Association of Japan).

3:40p.m.~4:30p.m. Lecture

Response to Reduced Tax Rate System in Supermarkets

Deputy Director of the Indirect Tax Policy Division Indirect Tax Policy Division, Tax Bureau, Ministry of Finance



February.15(Fri.)

10:20a.m.~11:20a.m. Lecture

New Values and Product Approach of the Millennial Generation

~ Learning from global food trends~

Speaker Joe Tanaka Country Manager, INNOVA MARKET INSIGHTS



11:40a.m.~12:40p.m.

Supermarket Examination Food Label Manager Examination

Part 1 Award ceremony for food label manager examination 2018 Advanced levele examination high achievers

Part 2 Lecture "Food label to protect life 2019"

~ Learning about the key points of proper labeling from cases of health hazard due to inappropriate food display ~

Lecturer Koji Yamaguchi

Visiting Researcher, National Supermarket Association of Japan Food Label Manager Examination Committee Member Chairman, Food Label Investigation Committee HACCP Examiner

1:10p.m.~2:10p.m. Lecture

Toward the Activation of "Inhabited Outlying Border Islands"

Speaker Cabinet Office / Nagasaki Prefecture and others

2:40p.m.~3:40p.m.

Supermarket Examination Checker Proficiency Examination

Part 1 Award ceremony for checker proficiency examination 2018 Grade 1 examination high achievers

Part 2 Lecture- "The key to cultivating proactive staff members and reforming working styles"

~ Changes and trends of young people as seen from university lectures ~

Lecturer

Miki Sasano

Checker Proficiency Examination Judge, National Supermarket Association of Japar Lecturer, Department of Economics, Osaka University of Economics



English subtitles are available on screen for all the lectures. The subtitles are produced in real time by the speech recognition and the automatic translation technology in your language. Install app "UD Talk" from App store or Google Play onto your device. Check the explanation panel on site for how to use.



Organizer's Project

Overseas foods to Japanese table

8-101

There are many opportunities for overseas products especially which are still unfamiliar in Japan. We presented several recipes using unfamiliar overseas food products in order to create additional demands from retailers who are willing to introduce new items.

Participants

Ambika Trading / Bob's Red Mill Natural Foods / Chiostro di Saronno Lazzaroni / Government of Quebec / GREEK CHAMBER OF COMMERCE IN JAPAN / SUREE INTERFOODS / USA Rice Federation Japan Representative Office





Food Safety and Sanitation

3-311

This was a section aimed at disseminating information on food safety of food supermarkets as food-related companies will introduce HACCP two years later.

食の安心・安全対策



New product pickup exhibition

(focused on Japanese Regional Product)

Esplanade

We exhibited about 350 new products that displayed in the "SMTS 2019 Japanese Regional Product Zone (Hall9-11)" for each product category rather than by region, and this was used as a tool for visitors to efficiently explore the hall.

新商品ピックアップ展示



Handmade in Japan

Theme zone displaying alcoholic beverages made in Japan

1-151

We introduced the "techniques" and "sentiments" of the creators who prioritize local regions and focus on quality that respect the traditions of Japan. We proposed newly adding "Japanese wines and fruit wines" to existing brewers (craft beer, sake, shochu) to expand the number of brewers.



Future Store "NOW"

2-407

The continuous near future supermarket research gave you ideas and possible solutions toward social environment changes such as aging population with declining birthdate, decrease in population and labor shortage. We showed the result of information gathering and research along the lines with the theme. The project -Future Store "NOW"- focused on "IoT solution -Smart Communication", "Wellness Support" and "Entertainment" for SMTS2020.





Organizer's Project



Bento and Prepared Meal Awards

お弁当・お惣菜大賞2019

Outstanding products that are actually sold in supermarkets, convenience stores, specialty stores, etc. were selected by judges of food experts from among lunch boxes, side dishes, salads, cooked buns etc.. The 8th "Bento and Prepared Meal Awards" aimed at raising the level of the Delicatessen section by praising excellent products and increasing employee's motivation. As organizer's project, award-winning products were specially displayed and introduced. Also, the award ceremony and lecture were held on February 13 (Wed.) on seminar stage in Hall 8.

Awards Ceremony / Lecture

February 13 (Wed.) 2019 2:30 p.m.-4:10 p.m Seminar Stage in Hall 8

Part 1 2:30 p.m.~3:10 p.m.

Bento and Prepared Meal Awards Ceremony

Presenter Yukio Yamori

Chairperson, Bento and Prepared Meal Awards Executive committee Professor, Mukogawa Women's University Director, Institute for World Health Development

Part 2 3:10 p.m. ~4:10 p.m.

Lecture- Delicatessen Study

"Next boom in half a year! Delicatessen product development report"

Speaker Hiromi Hayashi

Principal, Japan Foodservice Specialty School

Display of award-winning products / Food Court

Not only to see the award-winning products on display, visitors could also taste them in the specially set up food court. We accepted payment with various electronic money and credit cards (VISA/Mastercard) this time.





New discovery of deliciousness

"Our shop's signature dish-Japanese-style rolled omelet (dashimaki tamago)" taste comparison stand

4-103

Participants enjoyed eating and comparing types of "dashiki tamago", which are becoming popular at the delicatessen area of the special booth in the venue. Using frozen liquid eggs in consideration of lack of workers and safety, the tasting demonstration of dashimaki tamago was held.



Questionnaire Result

Visitors with a high consciousness of business meetings



Questionnaire Outline

Examination Method

Questionnaire sheets were made by the organizer. Visitors filled it in at the counter and the response sheets were collected on the spot.

Examination Period February 13 (Wed.) – 15 (Fri.), 2019

Examination Object Overall visitors. Note: Questions 1 to 4 are the results of counting registered visitors data

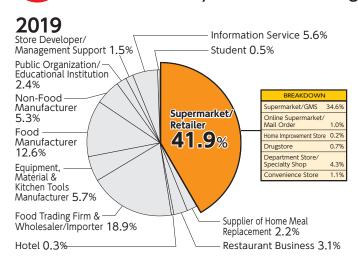
Collection 1,587 sheets

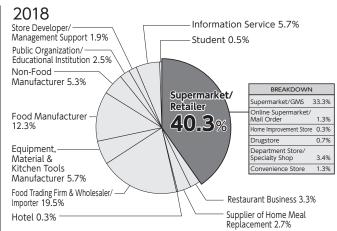
Examination Place In the venue of Supermarket Trade Show

Industry

Exports in Food related industry

Q1 Please tell us your business category. 11 thoice

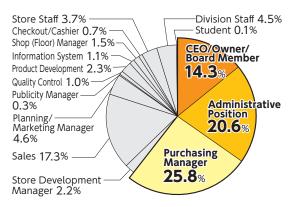




Job Category

Job title with an authority

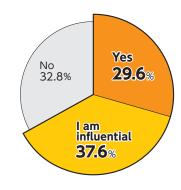
22 Please tell us your job category. 1 choice
*Tallied the number of visitors from supermarket, retailer, wholesaler and trading firm



Decision Maker

More than 65% of the visitors owned the decision authority

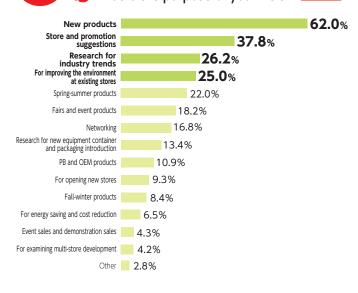
Q3 Do you own an authority to make a decision about product purchasing? 1choice



From all over Japan, especially Tokyo area Place of Work Q4Where is your office located? 1 choice Overseas 1.1% Kyushu region/Okinawa 3.3% Hokkaido/ Shikoku region 1.2% Tohoku region 5.8% Chugoku region 2.1% Kinki region 7.2% Chubu region 11.1% Kanto region 68.1%



Visitors with high consciousness of business meetings Purpose Q5 What is the purpose of your visit? Multiple answers



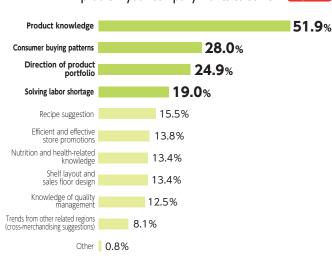
Knowledge Refinement

Theme for Business

meetings

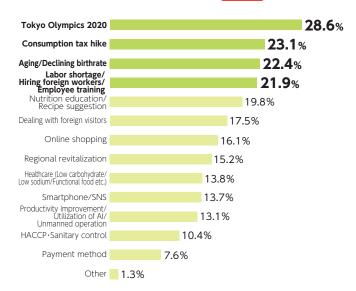
Demand

Q6 What does your company need? What is the problem your company wants to solve? Multiple answers



New topics for business talks

Q7 Please tell us which areas your company will focus on in the future. Multipleanswers



/arious comments from visitors- hint at market expansion

Q8 Please tell us about the contents you would like to see and expect at the next show. Free answer

- Idea about the operation for lack of human resources etc. to differentiate services from convenience stores.
- ■More space to walk around in the venue.
- There are a lot of things to see at the venue. Looking forward to the next show.
- Exhibition of Fisheries cooperative
- Exhibitors with larger booth in the health-care food zone.
- ■Improvement of food in the health aspects (such as high blood pressure etc.).
- Allocation of the exhibit area based on the product category.

Exhibitor

Questionnaire Result

High Level of Satisfaction



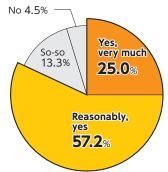
Questionnaire Outline

Examination Method

Achievement

Questionnaire sheets were collected during and after the show by March 8 (Wed.), 2019 from each exhibitor.

Over 80% of exhibitors are satisfied Q1 Are you satisfied with the results of the show? 1 thoice





High self-assessment and achievement in various viewpoints

 ${f Q3}$ Please tell us the degree of attainment of your exhibit this time. lacktriangle











Figures for the show result

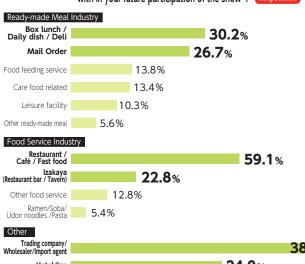
Q4 Specific number of new business appointments and order intake etc. during the exhibition period

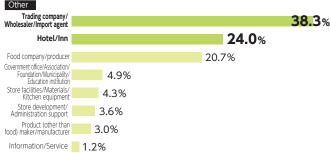
• •		. 1		р
1	Business cards		How many business cards did you get from the visitors?	Average 536
2	Business meeting		Out of 1, how many had a clear intention in having business meeting at your booth?	Average 182
3	New meeting		Out of 2 , how many NEW business meetings did you have?	Average 70
4	Appointment acquiring rate		How many appointments did you get? *Appointment total ÷ Concrete business meeting total	63.4 %
5	Order intake rate		How many orders did you get? *Order total ÷ Concrete business meeting total	12.4%

Outcome

New Sales Channels in ready meal and food service industries

Channels What business categories would you like to have business meeting with in your future participation of the show? Multiple answers





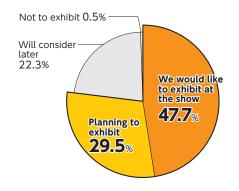
Plan to

Exhibit Next

Year

More than 70 % exhibitors plan for next participation

Q7 Please indicate your current plan for next Supermarket Trade Show. 1 choice



Effective business negotiations and promotion

Q6 Please comment on the merit of exhibiting other than business meetings. Free answer

- ■By exhibiting at SMTS as a manufacturer, brand awareness was improved. On top of that, it was meaningful to meet local customers who rarely see each other.
- Could have a connection with supermarkets at the reception party and improve company name awareness.
- ■The main purpose to exhibit SMTS was to creae prospects for new business development, and it was successful.
- ■Able to strengthen relationships with existing customers by exchanging information etc., which cannot be usually talked about during business negotiations.
- Learned about exhibition methods, packages, and designs from other exhibitors. It helped considering in our new product development.
- ■Gathering information from competitors, understanding industry trends, collaborating with partner company who develops products with, greetings to existing business partners.

Improvement for the next participation

Q8 Please write about any improvement you would make in the future exhibit, such as your booth decoration and preparation in advance. Free answer

- Since there were more visitors than expected, more staffs should be allocated in the booth to take care of visitors.
- Focusing on narrowing targets, developing new products which are commensurate with those targets and selecting existing products.
- Compared to other exhibitors, there were too many products in our booth. Should consider booth making for the next show.
- Had an impression that many visitors searched for new products. Since exhibited with existing products to repromote to visitors, the appeal was weak.
- To increase the quantity and quality of business meetings, booth design, operation during the show, and effective space-using should be reconsidered.
- Distribution method to areas where product supply is difficult. Reviewing the transportation cost burden and the number of product lots.

Questionnaire Result

Various industries open up convenient and instant food demand



Delicatessen **Trade Show 2019**

Questionnaire Outline

Questionnaire sheets were made by the organizer. Visitors filled it in at the counter and the response **Examination Method** sheets were collected on the spot.

Replaceme

Maker

Examination Period February 13(Wed.)-15 (Fri.), 2019

Examination Object Overall visitors. Note: Questions 1 to 4 are the results of counting registered visitors data

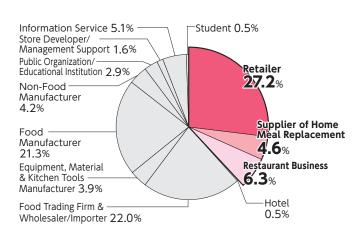
Collection 494 sheets

Examination Place In the venue of Delicatessen Trade Show Exhibition Area

Industry

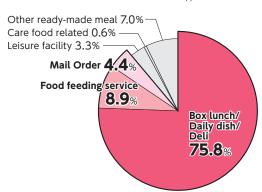
Chances for business meetings with retailer and food related industries

Q1 Please tell us your business category. 1 cho



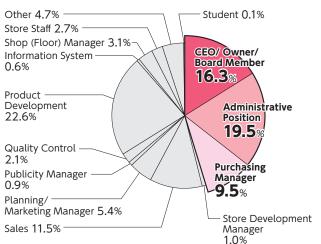


Please tell us more about your business **category.** 1 choice *For those who answered "Supplier of Home Meal Replacement" on Q1



Visitors with an effective business negotiation Job Category Please tell us your job category.

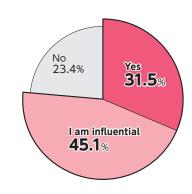
*For those who answered "Supplier of Home Meal Replacement" on Q1



Over 80 % visitors with decision authority Decision

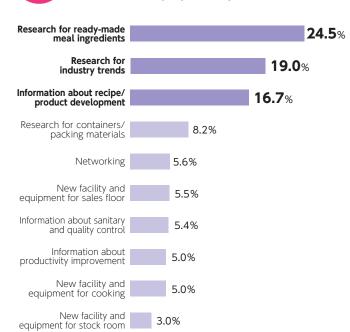
Do you own an authority to make a decision about product purchasing? 1 choice

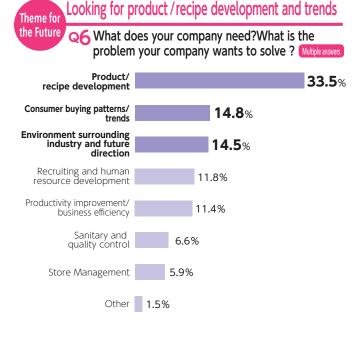
*For those who answered "Supplier of Home Meal Replacement" on Q1



Tips for business matching

Q5 What is the purpose of your visit? Multiple answer





Various needs for manpower shortage, containers and packages

Q7 Please tell us about contents you would like to see and expect at the next show.
Free answer

- Extension of the show period to look through more products.
- Expectation for the efficiency of operations using Al for manpower shortage.
- Larger exhibit area for cookware/utensil.

Other 2.1%

Spice Products

Demand

- ■Store facilities and equipment
- ■Theme zone for eco-friendly containers and packaging
- Project for food sustainability
- Information about food factory and robot in food manufacturing

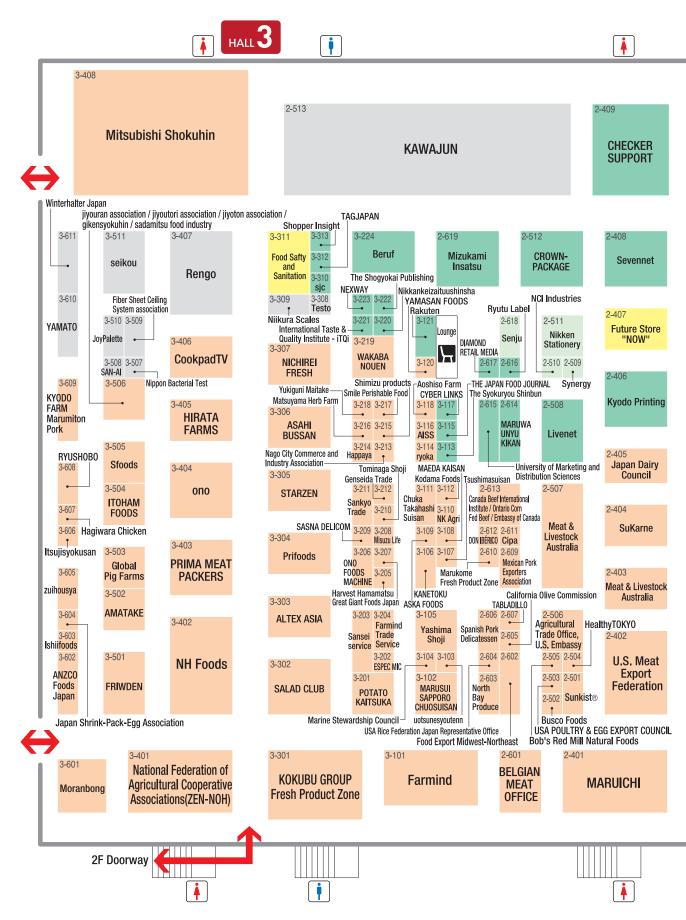
- ■Information about food trend and buying patterns
- Taste of processed food was improving.
- Food tasting and demonstration were useful and enjoyable.
- This event is the important platform to gather latest information





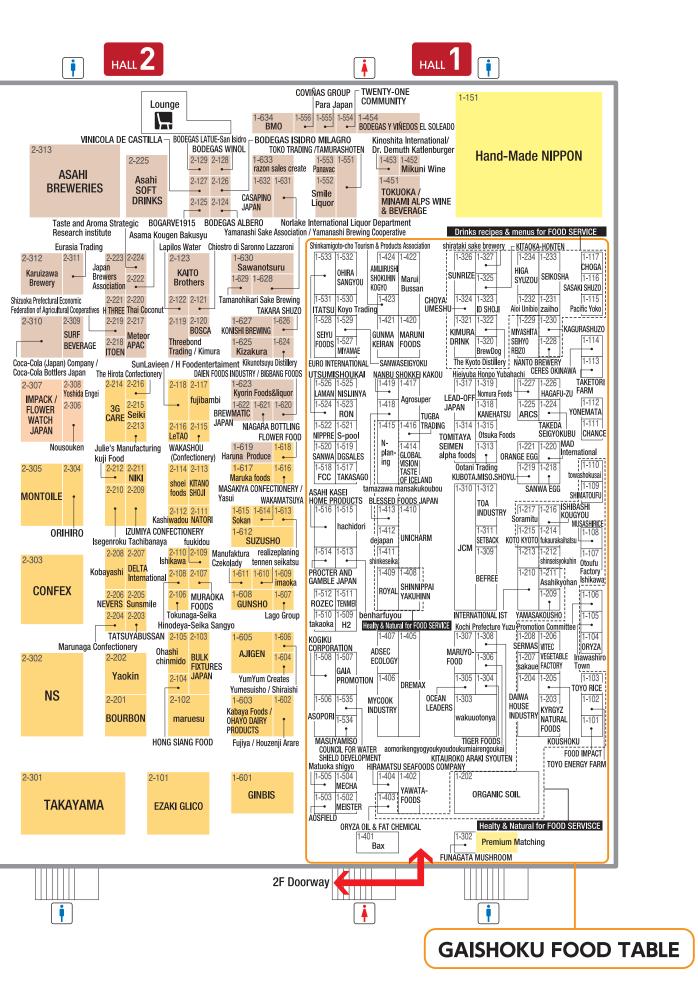
FLOOR MAP

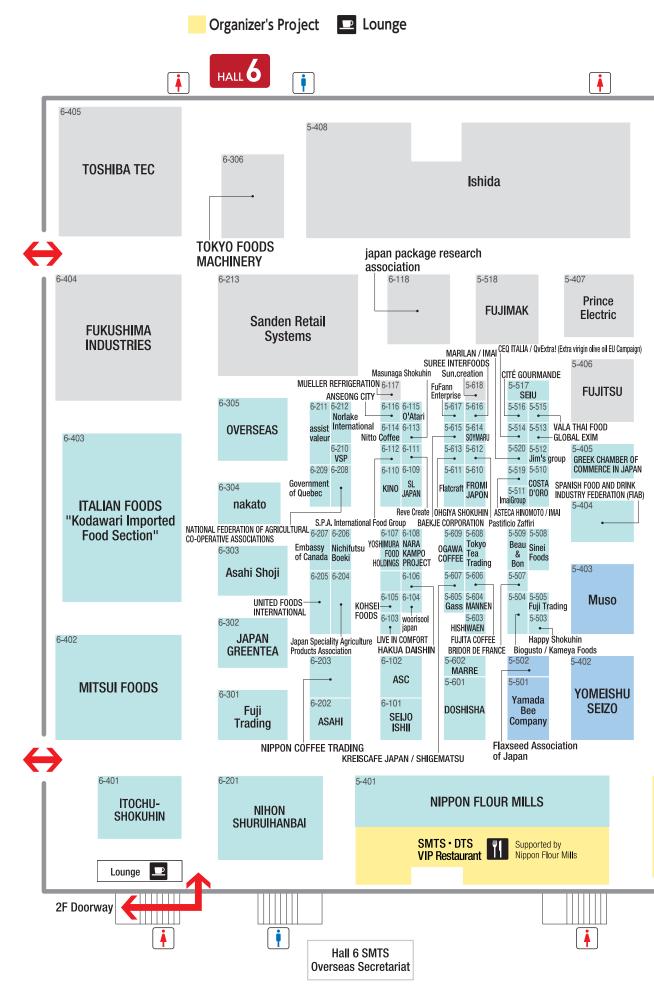




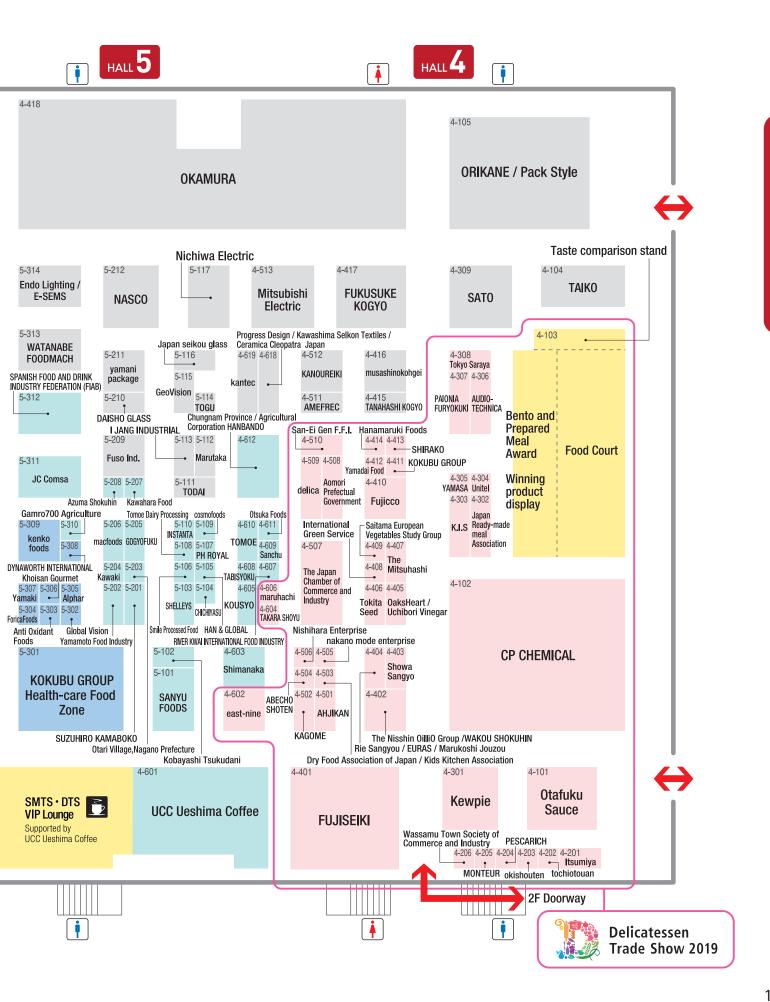
Soft and Alcoholic Beverage Information and Service

Commodities and Sundries Equipment and Material









Reception Party

Theme:

EAT AMERICA

 \sim Dynamic Tastes of America \sim

February 14 (Thu.) 5:30 p.m.-(Registration Started at 5:00 p.m.)

Venue

Hotel New Otani Room "Tsuru"

Participants People from the retail industry, mainly associate members of National Supermarket Association of Japan / Exhibitors of SMTS /DTS



Organized by Cooperated with ASAHI BREWERIES, LTD.

National Supermarket Association of Japan

KOKUBU GROUP CORP. Konishi Brewing Company TAKARA SHUZO CO.,LTD

Coca-Cola (Japan) company, Limited.

YOMEISHU SEIZO CO,LTD.

FLOOR MAP



8-402

TERAOKA SEIKO

Seminar Stage

2F Doorway

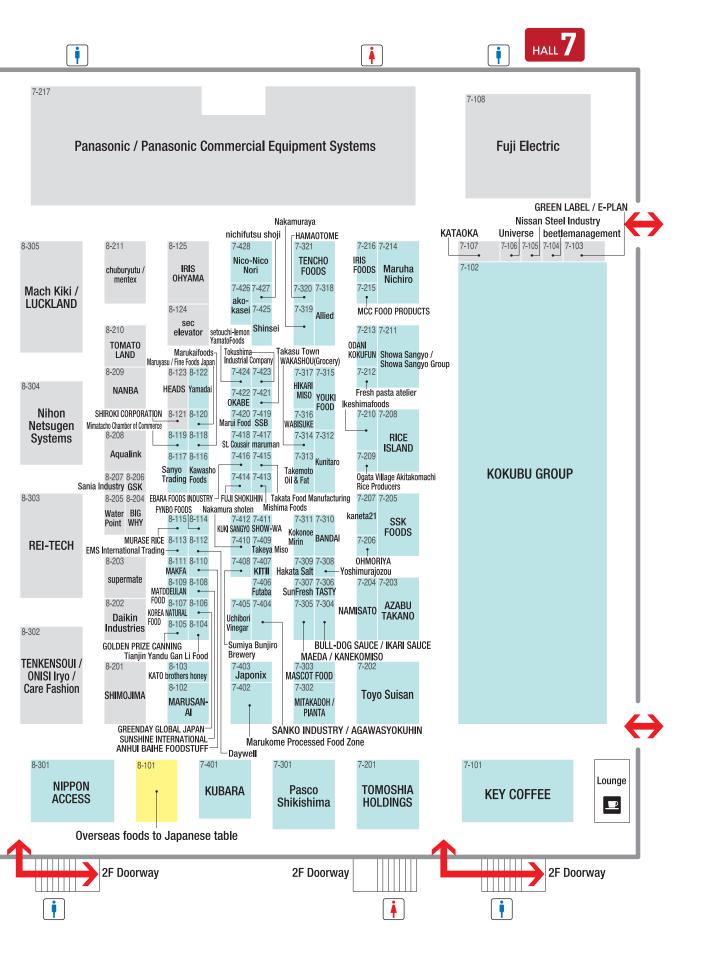




Processed Food Equipment and Material

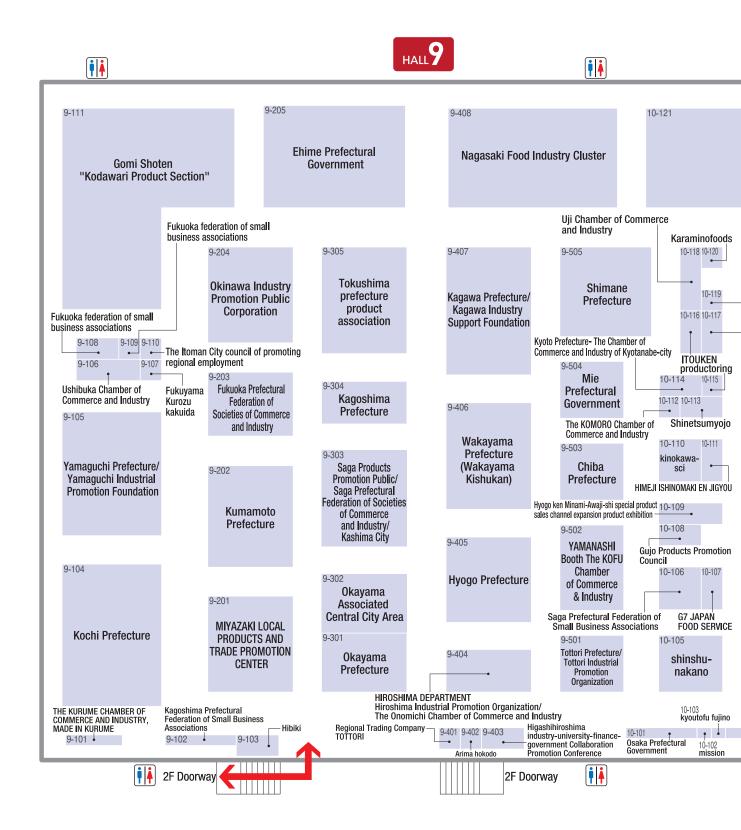


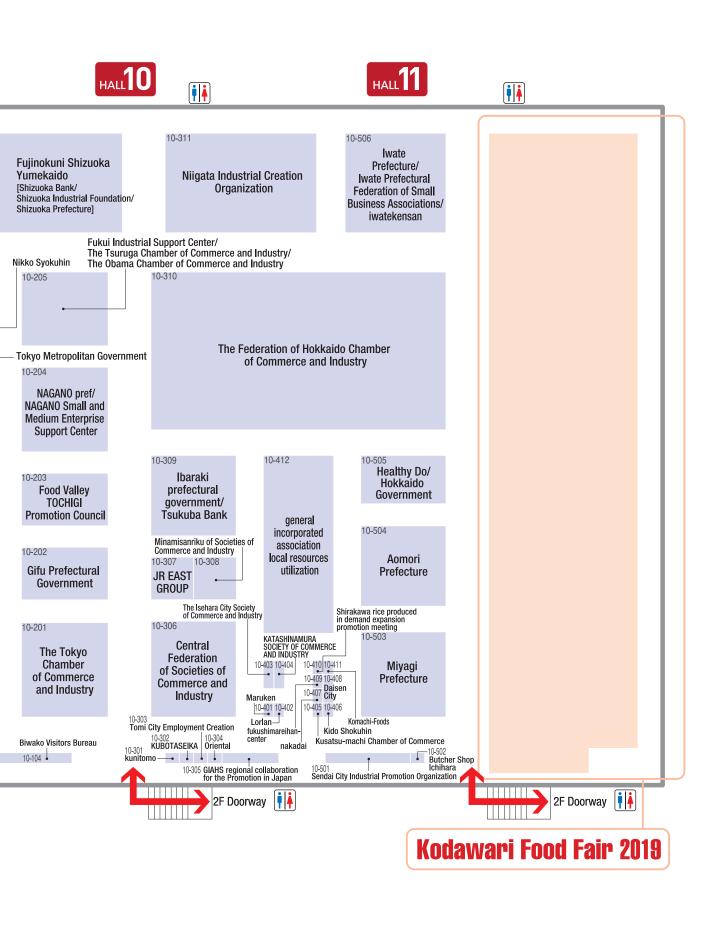












List of Exhibitors



* : Co-exhibitor

	Hall 1-8						
	3G CARE co.,ltd	2-214					
Α	ACEITE DE OLIVA RAFAEL SALGADO	5-312*					
	Agricultural Trade Office, U.S. Embassy	2-506					
	AISS Corporation	3-116					
	AJIGEN Co., Ltd.	1-605					
	ako-kasei co. ltd.	7-426					
	Allied corporation	7-318					
	Alphar Co., Ltd.	5-305					
	ALTEX ASIA K. K.	3-303					
	AMATAKE Co.,ltd	3-502					
	AMEFREC Co.,Ltd.	4-511					
	ANHUI BAIHE FOODSTUFF CO.,LTD.	8-110					
	ANSEONG CITY	6-116					
	Anti Oxidant Foods Co., Ltd.	5-303					
	ANZCO Foods Japan Ltd	3-602					
	Aoshiso Farm Inc.	3-118					
	Aqualink,co.,ltd	8-208					
	Arcadian Organic & Natural Meat Co	2-507*					
	ASAHI AND CO .,LTD	6-202					
	ASAHI BREWERIES, LTD.	2-313					
	ASAHI BUSSAN co.,ltd.	3-306					
	Asahi Shoji Co.,Ltd.	6-303					
	Asahi SOFT DRINKS	2-225					
	Asama Kougen Bakusyu .ltd	2-222					
	ASC coltd	6-102					
	ASKA FOODS coltd	3-109					
	assistvaleur coltd	6-211					
	ASTECA HINOMOTO / IMAI	5-519					
	Australian Lamb Company Pty Ltd	2-507*					
	AZABU TAKANO coltd.	7-203					
	Azuma Shokuhin CoLtd.	5-208					
R	BAEKJE CORPORATION CO.,LTD	5-615					
_	BANDAI Co.,Ltd.	7-310					
	Beau & Bon Co., Ltd.	5-509					
		7-104					
	beetlemanagement co.,ltd BELGIAN MEAT OFFICE	2-601					
		3-224					
	Beruf.Co.,ltd						
	BIG WHY co.,ltd.	8-204					
	Biogusto Co.Ltd / Kameya Foods Co.Ltd	5-504					
	BMO Co.,Ltd	1-634					
	Bob's Red Mill Natural Foods	2-505					
	BODEGAS ALBERO	2-124					
	BODEGAS ISIDRO MILAGRO S.A.	2-126					
	BODEGAS LATÚE-San Isidro S.C.C.L.M.	2-129					
	BODEGAS MURVIEDRO	5-504*					
	BODEGAS WINOL	2-128					
	BODEGAS Y VIÑEDOS EL SOLEADO	1-454					
	BOGARVE 1915	2-125					
	Borthwick Foods Retail Pty Ltd	2-507*					
	BOSCA	2-120					
	BOURBON	2-201					
	BREWMATIC JAPAN LTD.	1-622					
	BRIDOR DE FRANCE	5-507					
	BULK FIXTURES JAPAN CO.,LTD.	2-103					
	BULL-DOG SAUCE CO.,LTD. /	00					
	IKARI SAUCE CO., LTD.	7-304					
	Busco Foods Inc.	2-502					
C	California Olive Commission	2-605					
-3	Camornia Ouve Commission	2 000					

	Canada Beef International Institute /	
	Ontario Corn Fed Beef /	
	Embassy of Canada	2-613
	CASAPINO JAPAN CO.,LTD.	1-632
	CEQ ITALIA /	
	QvExtra! (Extra virigin olive oil EU Campaign)	5-514
	CHECKER SUPPORT CO.,LTD	2-409
	CHICHIYASU Co.	5-104
	Chiostro di Saronno Lazzaroni	2-121
	chuburyutu / mentex	8-211
	Chuka Takahashi Suisan INC.	3-111
	Chungnam Province /	
	Agricultural Corporation HANBANDO Inc	4-612
	Cipa sas	2-611
	CITÉ GOURMANDE	5-516
	Cleveland Kraut LTD.	2-602*
	Coca-Cola (Japan) Company, Limited /	
	Coca-Cola Bottlers Japan Inc.	2-310
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	CONSERVAS DANTZA, S.A	5-504*
	CookpadTV	3-406
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	COSTA BRAVA MEDITERRANEAN FOODS	5-504*
	COSTA D' ORO S.P.A.	5-510
	COVIÑAS GROUP	1-556
	CROWN-PACKAGE CO., LTD	2-512
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	DAIEN FOODS INDUSTRY CO., ltd /	4-012
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E	EBARA FOODS INDUSTRY,INC.	7-416
	ELPOZO ALIMENTACIÓN	5-504*
	Embassy of Canada	6-207
	EMBUTIDOS GOIKOA	5-504*
	EMS International Trading Co.,Ltd.	8-113
	Endo Lighting Corp. / E-SEMS Corp.	5-314
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	Eurasia Trading co.,Ltd	2-311
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	EZAKI GLICO CO.,LTD.	2-101
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	Flatcraft, Inc.	5-611
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	FLOWER FOOD LTD., PART	1-618
	Food Export Midwest-Northeast	2-602
	ForicaFoods	5-304
	Fresh pasta atelier Ltd.	7-212

	FRIWDEN CO.,LTD	3-501
	FROMI JAPON K.K.	5-610
	Fruits d'Or	6-209*
	FuFann Enterprise Co., Ltd.	5-617
	Fuji Electric Co.,LTD	7-108
	FUJI SHOKUHIN CO.,LTD	7-414
	Fuji Trading Co., ltd.	5-505
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	fujibambi co.ltd	2-117
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	FUJITA COFFEE Co., ltd.	5-606
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G	Gamro700 Agriculture Co., Ltd.	5-310
	Gass Co.,Ltd.	5-605
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	GeoVision Inc.	5-115
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H	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd HAkata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD.	5-312* 8-206 1-608 2-221 3-607 7-309 6-106
H	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd.	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happy Shokuhin Co., Ltd.	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503
H	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happy Shokuhin Co., Ltd. Haruna Produce	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619
H	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happy Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happy Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507*
H	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happy Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123
H	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happy Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K.	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504
H	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happy Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd.	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happy Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happay Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd HIRATA FARMS CO.,LTD.	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317
H	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happy Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108 3-405
H	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happaya Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd HIRATA FARMS CO.,LTD. The Hirota Confectionery Inc.	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108 3-405 2-216
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happy Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd HIRATA FARMS CO.,LTD. The Hirota Confectionery Inc. HISHIWAEN CO. LTD.	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108 3-405 2-216 5-603
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happay Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd HIRATA FARMS CO.,LTD. The Hirota Confectionery Inc. HISHIWAEN CO. LTD. HONG SIANG FOOD SDN BHD	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108 3-405 2-216 5-603 2-104
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happy Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd HIRATA FARMS CO.,LTD. The Hirota Confectionery Inc. HISHIWAEN CO. LTD. HONG SIANG FOOD SDN BHD I JANG INDUSTRIAL CO., LTD. Ikeshimafoods Co., Ltd.	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108 3-405 2-216 5-603 2-104 5-113 7-210 5-511
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happay Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd HIRATA FARMS CO.,LTD. The Hirota Confectionery Inc. HISHIWAEN CO. LTD. HONG SIANG FOOD SDN BHD I JANG INDUSTRIAL CO., LTD. Ikeshimafoods Co., Ltd. Imai Group imaoka co.,ltd	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108 3-405 2-216 5-603 2-104 5-113 7-210
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happay Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd HIRATA FARMS CO.,LTD. The Hirota Confectionery Inc. HISHIWAEN CO. LTD. HONG SIANG FOOD SDN BHD I JANG INDUSTRIAL CO., LTD. Ikeshimafoods Co., Ltd. Imai Group imaoka co.,ltd	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108 3-405 2-216 5-603 2-104 5-113 7-210 5-511 1-609
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happay Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd HIRATA FARMS CO.,LTD. The Hirota Confectionery Inc. HISHIWAEN CO. LTD. HONG SIANG FOOD SDN BHD I JANG INDUSTRIAL CO., LTD. Ikeshimafoods Co., Ltd. Imai Group imaoka co.,ltd IMPACK CORPORATION / FLOWER WATCH JAPAN CORPORATION	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108 3-405 2-216 5-603 2-104 5-113 7-210 5-511 1-609
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happay Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd HIRATA FARMS CO.,LTD. The Hirota Confectionery Inc. HISHIWAEN CO. LTD. HONG SIANG FOOD SDN BHD I JANG INDUSTRIAL CO., LTD. Ikeshimafoods Co., Ltd. Imai Group imaoka co.,ltd IMPACK CORPORATION / FLOWER WATCH JAPAN CORPORATION INSTANTA SP. ZOO	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108 3-405 2-216 5-603 2-104 5-113 7-210 5-511 1-609
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happaya Co., Ltd. Happay Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd HIRATA FARMS CO.,LTD. The Hirota Confectionery Inc. HISHIWAEN CO. LTD. HONG SIANG FOOD SDN BHD I JANG INDUSTRIAL CO., LTD. Ikeshimafoods Co., Ltd. Imai Group imaoka co.,ltd IMPACK CORPORATION / FLOWER WATCH JAPAN CORPORATION INSTANTA SP. ZOO International Taste & Quality Institute - iTQi	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108 3-405 2-216 5-603 2-104 5-113 7-210 5-511 1-609
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happaya Co., Ltd. Happay Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd HIRATA FARMS CO.,LTD. The Hirota Confectionery Inc. HISHIWAEN CO. LTD. HONG SIANG FOOD SDN BHD I JANG INDUSTRIAL CO., LTD. Ikeshimafoods Co., Ltd. Imai Group imaoka co.,ltd IMPACK CORPORATION / FLOWER WATCH JAPAN CORPORATION INSTANTA SP. ZOO International Taste & Quality Institute - iTQi IRIS FOODS INC.	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108 3-405 2-216 5-603 2-104 5-113 7-210 5-511 1-609
	GRUPO YBARRA GSK.co.,ltd. GUNSHO H THREE INC Hagiwara Chicken Co.,Ltd Hakata Salt Co., Ltd. HAKUA DAISHIN CO.,LTD. HAMAOTOME CORPORATION HAN & GLOBAL CO., LTD. Happaya Co., Ltd. Happaya Co., Ltd. Happay Shokuhin Co., Ltd. Haruna Produce Harvest Hamamatsu Haywill Holdings Pty Ltd HEADS HealthyTOKYO K.K. HIKARI MISO Co.,Ltd. Hinodeya-Seika Sangyo Co.,ltd HIRATA FARMS CO.,LTD. The Hirota Confectionery Inc. HISHIWAEN CO. LTD. HONG SIANG FOOD SDN BHD I JANG INDUSTRIAL CO., LTD. Ikeshimafoods Co., Ltd. Imai Group imaoka co.,ltd IMPACK CORPORATION / FLOWER WATCH JAPAN CORPORATION INSTANTA SP. ZOO International Taste & Quality Institute - iTQi IRIS FOODS INC. IRIS OHYAMA INC.	5-312* 8-206 1-608 2-221 3-607 7-309 6-106 7-320 5-105 3-214 5-503 1-619 3-205 2-507* 8-123 2-504 7-317 2-108 3-405 2-216 5-603 2-104 5-113 7-210 5-511 1-609 2-307 5-110 3-221 7-216 8-125
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Introduction to the next edition

BUSINESS MEETING-BASED EXHIBITION FOR PROFESSIONALS IN THE RETAIL, READY MEALS AND FOOD SERVICE INDUSTRIES



Date

Feb12(Wed.)-14(Fri.),2020

10:00a.m.-5:00p.m. (10:00a.m.-4:00p.m. on the last day)

Venue

Makuhari Messe (Japan)

The 54th Supermarket Trade Show 2020

Delicatessen Trade Show 2020

The 15th Kodawari Food Fair 2020

The 5th GAISHOKU FOOD TABLE 2020

To book your booth

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